EXPORT SALES BRIEF

Hoàng Long export tea portfolio

Two black teas, a Shan green tea and a floral green tea. Hoàng Long presents Honey-Note Black Tea, Smoky Black Tea, Shan Green Tea — Mộc and Magnolia-Scented Green Tea for importers, distributors and tea businesses.

OFFER SCOPE

Provide product samples, technical documentation and quotations by grade, volume, packing and destination market.

PRODUCTS & SUPPLY

01 Four core tea selections

Honey-Note Black Tea, Smoky Black Tea, Shan Green Tea — Mộc and Magnolia-Scented Green Tea. Supplied loose-leaf, with grades selected against offered samples.

02 Bulk packing

PP/PE sacks of 20, 30 or 35 kg. Net weight and label details are agreed according to leaf form and buyer requirements.

03 Samples, quotations & availability

The export contact coordinates samples and technical requirements. Offers identify product, volume, packing and EXW collection terms.

Supply scope, prices and schedules are confirmed in the quotation and contract for each transaction.

EXPORT SALES BRIEF / 02

Information for a quotation

01 Product & volume

Tea selection, requested grade, trial-order quantity and any subsequent purchasing plan.

02 Market & specifications

Importing country, distribution channel, sensory requirements, technical parameters and required documents.

03 Packing & receiving date

Sack weight, material, labels, destination and planned receiving date. Requirements outside standard packing are discussed separately.

OFFER PROCESS

01

Select products

Define the tea, reference samples and destination-market technical requirements.

02

Approve samples & offer

Agree the reference sample, specification, packing, price and payment terms.

03

Confirm order & handover

Finalise readiness dates, records, logistics contacts and contractual responsibilities.

BASIS OF THE OFFER

An offer identifying the selected product, reference sample, applicable specification, packing, price and planned goods-readiness date.

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