CORPORATE PROFILE

HÀ GIANG · VIETNAM

Hoàng Long — Tea production & supply

Hoàng Long supplies Vietnamese tea to importers, distributors and tea businesses. The export portfolio centres on Honey-Note Black Tea, Smoky Black Tea, Shan Green Tea — Mộc and Magnolia-Scented Green Tea. Processing is based in Tân Lập, Hà Giang, with a commercial office and warehouse in Sóc Sơn, Hanoi.



Highland tea origins · Photograph from the Hoàng Long archive

Công ty TNHH Thương Mại Trà Hoàng Long

Tax ID 0110818609 · www.hoanglongtra.com

01 / TEA ORIGINS & COMMERCIAL ROLE

Family tea-making experience since 1995

Hoàng Long draws on family tea-making experience since 1995, Northwest Vietnamese highland tea and processing in Hà Giang. Material origin, harvest information and processing source are identified in the records for each product and offered lot.

RESPONSIBILITIES IN A SUPPLY PROGRAMME

01 Material origin

Origin and harvest information are confirmed for the selected product and offered lot. Products across the wider range do not necessarily share a single origin.

02 Production & selection

The range includes manufactured and selected teas. The offered sample identifies the product, grade and applicable processing source.



Northwest Vietnam's highland tea, including Hà Giang, underpins Hoàng Long's Vietnamese tea lines. Raw-material character creates value when selection and processing serve a defined purpose: preserving distinction for tea drinkers or providing a suitable base for beverage recipes and distribution.

02 / PRODUCTION & SUPPLY BASIS

Production & export packing

EXW collection at Hoàng Long Tea Factory in Tân Lập, Hà Giang. Export tea is packed in PP/PE sacks selected for leaf form and intended use. Available volume and goods-readiness dates are confirmed per order.

INDICATIVE PRODUCTION CAPACITY

50–100 tonnes/month

Declared by Hoàng Long. Product mix and available timing are coordinated against the production plan and individual orders.

PROCESSING & EXW COLLECTION

Tân Lập · Hà Giang

Collection at Hoàng Long Tea Factory. Responsibilities for loading, transport and formalities are set out in the transaction documents.

LARGE-BULK / EXPORT FORMATS

PP/PE sacks · 20 / 30 / 35 kg

Selected for leaf form and intended use; material, net weight and labels are confirmed per order. Separate from retail formats.

INDICATIVE TRANSACTION TIMELINE

2–8 weeks

Includes transit time and excludes unforeseen delays. Timing and delivery costs are agreed separately for the volume, destination and EXW terms.



Processing · Photographs from the Hoàng Long profile

PHOTO POSITION · TO BE ADDED

Factory panorama

Factory site, processing areas and goods preparation in Tân Lập, Hà Giang.

Factory · Tân Lập, Hà Giang

Available capacity, product mix and goods-readiness dates are confirmed against the production plan for each order.

03 / EXPORT PRODUCT RANGE

Four core tea selections

Honey-Note and Smoky Black Tea form the Shan black tea selection. Mộc is the Shan green tea, while Magnolia-Scented Green Tea provides the floral selection. The export product portfolio presents each line and its supply format separately.

01 / SHAN BLACK TEA

Honey-Note Black Tea

Honey · Caramel · Mellow

Black tea for importers, distributors and tea brands; an ingredient for beverage businesses seeking a pronounced tea aroma.

02 / SHAN BLACK TEA

Smoky Black Tea

Smoke · Black bean · Wood

Smoky black tea for importers, distributors and specialist tea brands. Grade and aroma intensity are selected against the offered sample.

03 / SHAN GREEN TEA

Shan Green Tea — Mộc

Shan green tea · Refreshing · Smooth

Green tea for distribution, wholesale and tea brands. Grade, leaf form and sensory acceptance criteria are selected by sample.

04 / FLOWER-SCENTED GREEN TEA

Magnolia-Scented Green Tea

Green tea · Dried magnolia flowers

Flower-scented tea for importers, distributors and tea brands. Ingredients, tea base and aroma intensity are confirmed in the offered-sample documentation.









PP/PE sacks · 20 / 30 / 35 kg

For large-bulk and export orders, adjusted to tea form and application. Separate from retail pack formats.

04 / COMMERCIAL TERMS & DELIVERY

Offer basis & delivery terms

Quotations identify the product, grade, volume and packing. The reference sample, specification, packaging, labels, payment and goods-readiness schedule are recorded in the transaction documents.

01 Product & sample selection

Define the tea, grade, volume and destination market. Agree sample requirements and technical parameters.

02 Sample & packing approval

Review sensory criteria, specifications, packing and labels. Define any laboratory testing or factory-visit requirements.

03 Order confirmation

Agree price, payment, volume, packing and goods-readiness dates. Allocate loading, transport and formalities under the agreed terms.

04 Handover & reconciliation

Check net weight, lot labels, sack condition and documents. Record receiving feedback and requirements for the next order.

INDICATIVE TRANSACTION WINDOW

2–8 weeks

Includes transport time and excludes unforeseen delays. Transport arrangements, responsibilities and milestones are agreed separately; EXW pricing does not imply freight is included.

05 / QUALITY & SUPPORTING RECORDS

Specifications & product documentation

Technical files are prepared by grade and shipment lot, covering product identity, sensory criteria, physical parameters and destination-market testing requirements. Each document identifies its applicable sample, lot and issue date.

01 Samples & acceptance criteria

Sample reference, grade, leaf appearance, aroma, liquor colour and taste. Specifications, acceptance limits and evaluation methods are agreed before order confirmation.

02 Destination-market testing

Define parameters, laboratory, sampling dates and costs around import requirements. Results apply to the sample, lot and dates identified on the document.

03 Lot identity & documents

Lot code, net weight, sack type, labels and storage. Commercial, transport, origin and any further documentation are defined for the transaction.

PHOTO POSITION · TO BE ADDED

Tea samples & quality checks

Reference tea samples, lot identification and product-quality evaluation.

Products & quality

PHOTO POSITION · TO BE ADDED

Bulk packing & goods preparation

PP/PE sacks, packing formats, lot labels and order-specific handover preparation.

Packing & handover

The document scope, signing authority and execution responsibilities are reviewed before a transaction is agreed. Records containing customer information are shared privately within the authorised scope.

06 / COOPERATION PROGRAMME

Import, distribution & tea ingredients

The four core products are offered to importers, wholesalers and tea businesses. Grade and supply format are selected around the buyer's range, segment and technical requirements.

PROPOSAL FOR DISCUSSION

01 Importers

Select products and grades for the destination market, with agreed specifications and import documentation.

02 Distributors & tea brands

Develop a range from four core selections, with packing and labels confirmed per order.

03 Tea-ingredient buyers

Evaluate samples against ingredient requirements, consumption volumes and repeat-procurement plans.

BASIS OF THE OFFER

An offer identifying the selected product, reference sample, applicable specification, packing, price and planned goods-readiness date.

Supply scope, prices and schedules are confirmed in the quotation and contract for each transaction.

07 / WORKING CONTACT

Export enquiries

Anh Long handles Hoàng Long's export product, sample and quotation enquiries. Share the tea selection, expected volume, packing and destination market for a product-specific offer.

EXPORT DEVELOPMENT

Anh Long

Director of Export Development

078 229 3579

Profile and documents online

FACTORY & EXW COLLECTION POINT

Hoàng Long Tea Factory
Tân Lập, Hà Giang, Vietnam

COMMERCIAL OFFICE & WAREHOUSE

36B QL2A, Sóc Sơn, Hà Nội, Việt Nam

HOÀNG LONG CONTACT

0903 333 841 · hotro.trahoanglong@gmail.com

RECORDS FOR DUE DILIGENCE

01 Entity & responsible contacts

Company identity, tax number, responsible contacts and transaction authority are reviewed before signing.

02 Production & origins

Actual photographs, processing steps, the basis for volume planning and product-origin information relevant to the assessment.

03 Products & quality

Samples, specifications and any available test results, with their date, lot and applicable scope.

04 Delivery experience

Completed-shipment records, transport documents or delivery acknowledgements where disclosure is permitted; customer information is not published automatically.